

Demand Generation

Demand campaigns driving more than 300% marketing generated revenue growth

Kate Tan, Marketing Leader Southeast Asia Growth Markets (Thailand, Philippines, Malaysia & Indonesia)

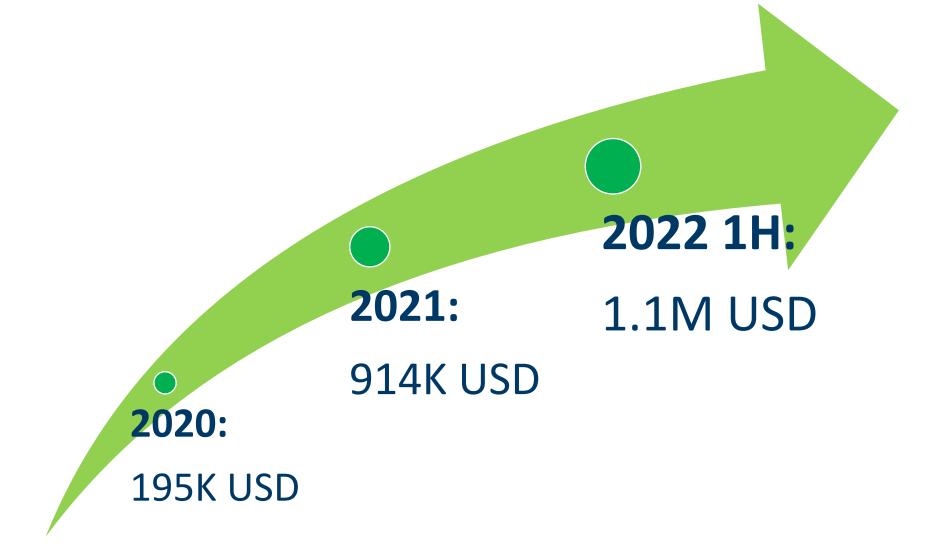
A business of Marsh McLennan





SIZE DOESN'T MATTER

Marketing Generated Revenue





١.



WHO WANTS TO BUY CARROTS?



THE SEEMINGLY OBVIOUS



UNDERSTAND YOUR TARGET AUDIENCE

Catch-all marketing won't get more leads or sales.



DON'T FOLLOW THE FAD

Never chase after that viral video or trending platform with the compromise of alienating your buyers.

Facebook leads

I would like to contact sale who give me information relate assessments tool for development human resource



Hi, good morning. May I know if you have upcoming training for Comp & Ben courses?

บริการให้คำปรึกษาด้านการทำ training plan ให้องค์กรไหมคะ Inc. we are looking for an HR Consultancy, might just want to ask if you are available for a meeting <u>tomorrow in</u> <u>the afternoon</u> by <u>1:30pm</u>? Thank you

i have inquiries regarding your

service in Salary compensation data

I'd like to inquire about TRS 2021.

from

Hi this is





please share contact for me



บริการให้คำปรึกษาด้านการทำ training plan ให้องค์กรไหมคะ

สอบถามเรื่อง Salary Survey คะ ว่าเรา จะขอซ์้อผลsurvey ของปีล่าสุด ได้ไหม คะ และมีค่าใช้จ่ายเท่าไร





EDUCATE YOUR BUSINESS

Marketing is a key component of all companies willing to compete in the market, gain customers and grow.

Video



welcome to brighter